




# SECRETS TO A SUCCESSFUL PLAINTIFF'S PERSONAL INJURY PRACTICE

 6 CLE HOURS INCLUDING |  1 PROFESSIONALISM HOUR |  2 TRIAL PRACTICE HOURS

## AGENDA

### PRESIDING:

**Michael L. Goldberg**, Program Chair; Fried Goldberg LLC, Atlanta, GA

- |       |   |       |   |
|-------|---|-------|---|
| 8:30  | <b>WELCOME AND OPENING REMARKS</b><br><b>Michael L. Goldberg</b>  | 11:45 | <b>BREAK</b> (Excluded from Webcast)  |
| 8:35  | <b>EXPLAINING DAMAGES TO THE JURY</b> <br><b>Peter A. "Pete" Law</b> , Law & Moran, Atlanta, GA | 12:30 | <b>PROFESSIONALISM IN PI CASES</b> <br><b>Michael L. Goldberg</b>  |
| 9:35  | <b>THE BASICS OF COMMERCIAL<br/>VEHICLE CLAIMS</b><br><b>Joseph A. "Joe" Fried</b> , Fried Goldberg LLC,<br>Atlanta, GA   | 1:30  | <b>HOW TO EVALUATE AN AUTO CASE AND KNOW<br/>WHAT IT IS WORTH</b><br><b>Anthony C. "Tony" Kalka</b> , The Kalka Law Group,<br>Atlanta, GA   |
| 10:15 | <b>BREAK</b> (Excluded from Webcast)  | 2:10  | <b>BREAK</b> (Excluded from Webcast)  |
| 10:25 | <b>HOW TO KNOW IF YOU HAVE A GOOD PREMISES<br/>LIABILITY CASE</b><br><b>Christopher M. "Chris" Simon</b> , The Simon Law Firm,<br>Atlanta, GA                                     | 2:25  | <b>UNDERSTANDING APPORTIONMENT IN PI<br/>CASES AFTER THE A&amp;B DECISION</b> <br><b>R. Scott Campbell</b> , Shiver Hamilton, Atlanta, GA<br><b>Kyle G. A. Wallace</b> , Shiver Hamilton, Atlanta GA |
| 11:05 | <b>CREATING A PERSONAL INJURY LAW FIRM<br/>AND GROWING IT</b><br><b>Bethany L. Schneider</b> , Schneider Injury Law,<br>Atlanta, GA   | 3:25  | <b>MEDIATION TACTICS &amp; TECHNIQUES</b><br><b>M. Gino Brogdon, Sr.</b> , Henning Mediation &<br>Arbitration Service, Inc., Atlanta, GA  |
|       |   | 4:05  | <b>ADJOURN</b>  |



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